

CANADA 2022

Luminate Midyear Music Report

LUMINATE

Introduction

Luminate is pleased to share our **Midyear Report for 2022**, presenting the most noteworthy music industry trends and insights. We're especially excited to share this report for the first time ever under our new brand, which we revealed to the world in March. Having operated previously as MRC Data and before that Nielsen Music, we now cast our identity as Luminate, a name that reflects the innovation and energy of a new and capable perspective, steeped in experience and designed to serve the entertainment industry at the very moment virtually every question's answer depends on data.

The 2022 music story, so far, has been defined by the evolutions and continuations — both predictable and unexpected — of consumption trends that have dominated the industry's attention over the past few years.

The following report includes the latest updates on these topics, from the increase in Catalogue streams, the growth of artist collaborations, and the ways in which music is traveling and connecting across global markets, breaking down the data in a way that best reflects where the music industry stands, and where we think it is headed.





"Running Up" Those Catalogue Streams



In Canada, Catalogue music continues to outpace Current music's growth in overall consumption. **The overall consumption of Current* music is up only 0.7% over this point last year**. This trend is evident in the measurable decline in high impacting new releases overall, which are defined as an album that debuts on the Billboard Top 200. In Q2 of 2021, 109 high impacting releases in Canada, By the end of Q2 of 2022, there

there were 109 high impacting releases in Canada. By the end of Q2 of 2022, there were only 95.

By contrast, Catalogue** consumption continues to rise, with a 16.4% increase over this time last year in Canada. One of the biggest cases of Catalogue's continued growth this year has been the massive Kate Bush resurgence thanks to the appearance of her song "Running Up That Hill (A Deal with God)" in season 4 of Netflix's hit series "Strangers Things." The song saw a 4,615%% streaming increase between the season premiere on May 27, 2022 and the tracking week ending June 9, 2022, which led to it becoming the most audio streamed song, both within Canada and the U.S., and globally at the end of that week. It ranked No. 1 on the Billboard Global 200 and No. 2 on the Billboard Canadian Hot 100, for the chart week dated June 18, 2022.

While songs from decades past are being discovered by younger audiences in the streaming era, it's also important to note that for reference in the U.S., 1/3 of Catalogue streams so far in 2022 have been for songs released between 2017 and 2019.

A reaction to the rise in Catalogue consumption that can't be ignored is the high amounts of money investment and management firms are paying to acquire A-list legacy and contemporary artist career Catalogues. This year's most notable examples include the sale of Justin Timberlake's catalogue to a fund backed by private- equity firm Blackstone, Inc, Universal Music's purchase of both Sting and Neil Diamond's catalogues, and Bob Dylan's catalogue sale to Sony Music.

Collaboration Generation



Another creative technique/artist marketing tool that has amped up since the start of the pandemic in 2020, and has been growing consistently overall since the streaming era of the last decade began, is artist collaborations. For reference, current U.S. data shows that the number of collabs amongst the top 10,000 most streamed songs has

been gradually increasing across most genres each year, with Dance/Electronic and Latin leading the way. In fact, **nearly 1 in 4 Latin songs within the top 10,000 most streamed songs across the industry this year were collaborations**. Notably, Pop is the only genre that saw a decrease in collaborations released from the same time last year.

Cross-artist marketing has been utilized as an effective artist development tool for decades in the touring space. But, with live events taken away, and then scaled back, over the past two years, artists, managers and labels appear to have become more focused on using this tool in their release strategies as well.

Music Is Global, But Language Matters



While many cultural and technological factors impact the way a song moves from one market to the next, our 2022 data shows a clear link between countries that share language and a bias towards local music. In order to make these complex factors visible, we have created the **Luminate Similarity Score**. The

score, introduced in this report, is a measure of streaming similarity to help identify the crossover between the popular songs in one country to other countries around the world. Our goal in using the score is to more accurately illustrate the similarity or uniqueness of music markets.

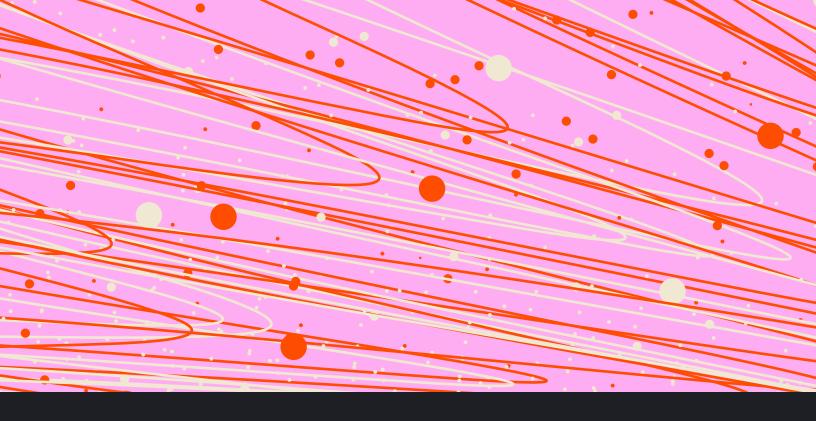
Our current global data for 2022 shows that Australia and New Zealand had the most similarity with the Canada streaming market (outside of the U.S.), with both countries respectively having a 73% and 69% similarity in their Top 10K streaming songs compared with those in Canada. Other English-speaking countries followed closely with Ireland and the U.K. each having 63%, Iceland having 61%, and South Africa having 52% similarity to Canada. The key factor proves true with other countries during same time frame, as the top five countries with most similarity to Australia's streaming market were all English-speaking countries: New Zealand at 80%, Ireland at 70%, The U.K. at 68%, The U.S. at 62%, Canada at 55%.

Conclusion

In the following pages of this report, we offer a deeper look into the trends outlined above. This year, our aim was to showcase a fuller visual representation of our midyear music data and insights, so we created a number of infographics that we hope you'll find useful. These graphics are presented alongside the Midyear Music Charts, which you'll find at the end of the report. Should you have any questions, or need further clarifications on these findings, please don't hesitate to reach out to us. We are here to help you navigate this ever-evolving music marketplace.







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CANADA 2022

Midyear in Metrics

12/31/21-6/30/22 (As Compared To 1/1/2021-7/1/2021)

Midyear in Metrics

GLOBAL METRICS 2021 2022

On-Demand Audio Song Streams

1.6T

On-Demand Video Song Streams

703.7B 901.5B



2021 2022

Total Album Consumption

Album + TEA + On-Demand SEA*

40.6M

45.2M

Total Digital Music Consumption

Digital Albums + TEA + On-Demand SEA*

39.0M

43.6M

On-Demand Song Streaming

Audio + Video

52.5B

On-Demand Streaming: Audio

48.3B

59.5B

54.8B

On-Demand Streaming: Video

4.2B

4.6B

Vol. Change

Total Album Sales

Physical + Digital

Digital Album Sales

1.2M

1.0M

Physical Album Sales

1.597M

1.558M

CD Album Sales

1.115M

1.076M

Vinyl LP Sales

476K

474K

Vol. Change

Vol. Change

Digital Track Sales

9.7M

7.8M

Vol. Change

CANADIAN CATALOGUE** VS. CURRENT CONSUMPTION

Catalogue Share

68.3%

71.4%

Catalogue Total Album Consumption

27.7M

32.2M

Current Share

31.7%

28.6%

Current Total Album Consumption

12.8M 12.9M



TREND 1

"Running Up" Those Catalogue Streams

+10.0%



Canadian Catalogue streaming has increased 19.0% so far in 2022, compared with 0.6% increase in Current streaming





How Canadian Catalogue Fans Listen to Music

Music Video Streaming

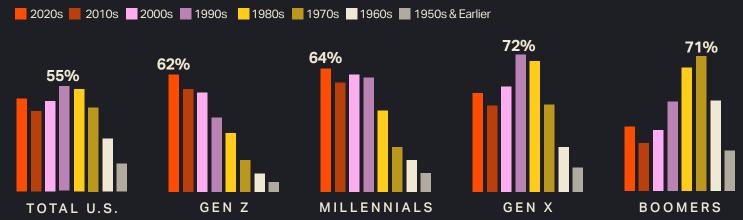


CDs (+5% more than avg. listener)



Vinyl (+11% more than avg. listener)

Decade of Preference (Monthly Listenership)



Catalogue Listeners' Top Genres (Monthly Listenership)



(+9% more than the avg listener)

(+12% more than the avg listener)



(+3% more than the avg listener)



Easy Listening (+5% more than the avg listener)



Country (+5% more than the avg listener)



(+3% more than

the avg listener)

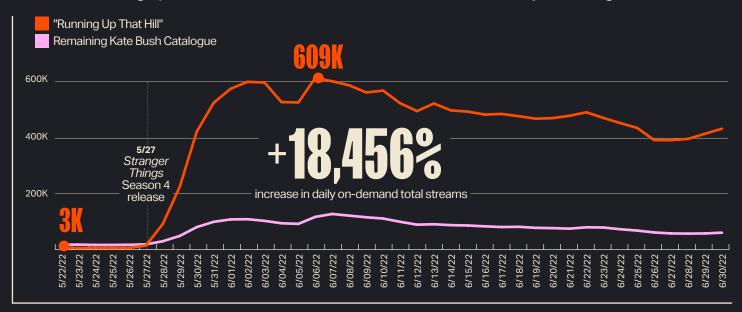


Hip-Hop/Rap (Same as the avg listener)



Stranger Things Season 4 Leads to Exponential Streaming Growth for Catalogue Song

Kate Bush "Running Up That Hill (A Deal with God)" Canadian On-Demand Daily Streaming Levels





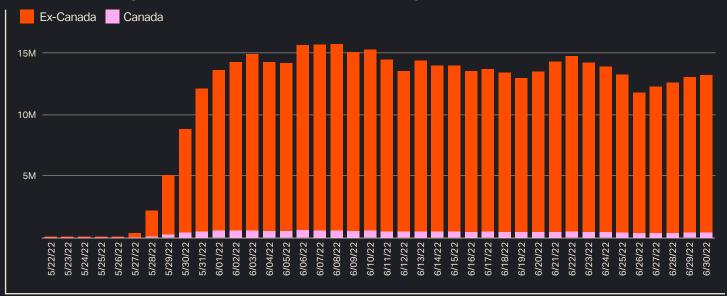
TIKTOK DISCOVERY / AMPLIFICATION OF POP CULTURE MOMENTS

Gen Z TikTok users in Canada discover new music via **Short Video Clips**

Number of fan creations using official "Running Up That Hill" sounds on TikTok

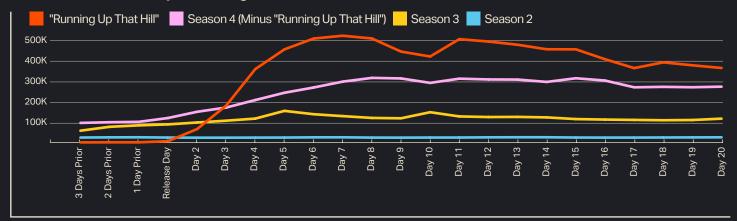
Kate Bush Streaming Levels Explode Globally, As Well

Kate Bush "Running Up That Hill" On-Demand Daily Streaming Levels, Ex-Canada vs. Canada



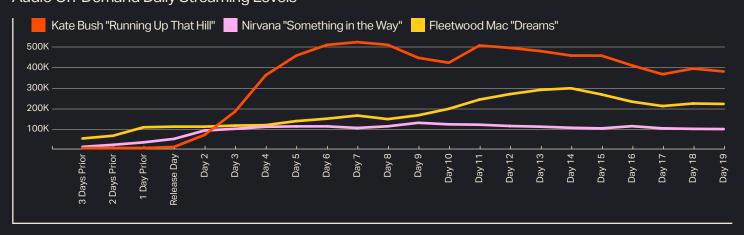
No Impacts From Previous Stranger Things Season Syncs Compare

Audio On-Demand Daily Streaming Levels



Also More Significant Than The Batman Sync and TikTok Virality Impacts

Audio On-Demand Daily Streaming Levels





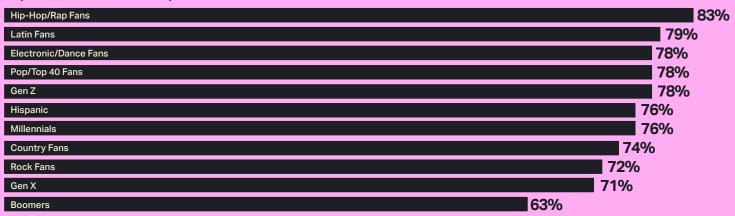
TREND 2

Collaboration Generation

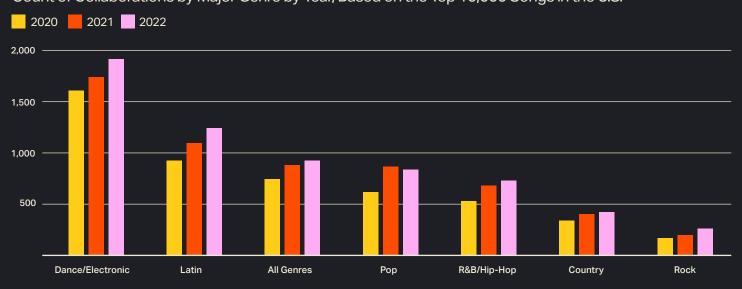
THE APPEAL AND EFFECTIVENESS OF COLLABORATIONS

of U.S. music listeners like it when their favorite artists release new music or collaborate with others

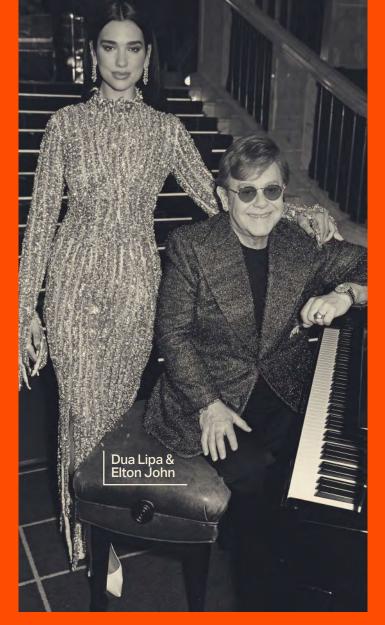
Top Music Listener Groups That Like When Their Favorite Artists Release New Music or Collaborate



With the Exception of Pop, Collaborations are Growing More and More Prevalent Count of Collaborations by Major Genre by Year, Based on the Top 10,000 Songs in the U.S.







TOP COLLABORATION

Total Streaming song in Canada so far this year: "Cold Heart" (PNAU Remix) by Elton John & Dua Lipa

Top Streamed Collabs (Canada) for Each Genre

For YTD 2022



Hip-Hop/Rap

"Industry Baby" by Lil Nas X & Jack Harlow



Rock/Alternative

"Enemy" by Imagine Dragons x JID



Pop

"Stay" by The Kid LAROI & Justin Bieber



Latin

"Despacito" by Luis Fonsi & Daddy Yankee feat. Justin Bieber



Country

"Buy Dirt" by Jordan Davis feat. Luke Bryan



Dance/Electronic

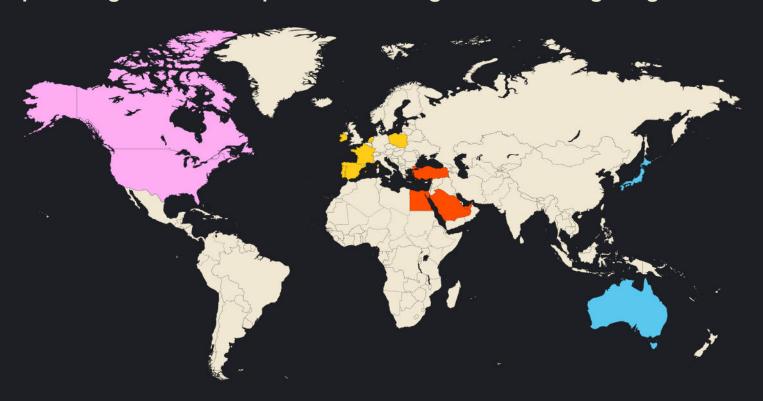
"Cold Heart" (PNAU Remix) by Elton John & Dua Lipa



TREND 3

Music Is Global, But Language Matters

In our Global Music 360 research survey, which now covers 30 unique markets around the world, we asked a sample of the General Population from each of the below countries to answer questions about their streaming usage, across premium music streaming services that have a cost or fee associated, as well as those that are free to use. The below chart reflects the responses from each country, providing a current snapshot of overall global streaming usage.



TRENDS BY REGION (AMONG MUSIC LISTENERS)

Streaming has eclipsed physical and other forms of digital music in all markets surveyed and continues to outperform both physical and digital music sales in all markets surveyed.

| North America | | | Europe | | | | | | APAC | | Middle Ea | ist & North | Africa | |
|--------------------|------|--------|--------|----------|---------|--------|------------------|--------|-----------|-------|-----------|-------------|--------|-----------------|
| | U.S. | Canada | Spain | Portugal | Ireland | Poland | Nether- lands | France | Australia | Japan | Turkey | Egypt | UAE | Saudi Arabia |
| Music Streaming | 94% | 87% | 95% | 94% | 92% | 92% | 90% | 85% | 88% | 81% | 99% | 95% | 94% | 94% |
| Free Streaming | 82% | 75% | 88% | 90% | 80% | 84% | 77% | 78% | 74% | 73% | 87% | 91% | 88% | 88% |
| Paid Streaming | 57% | 44% | 45% | 23% | 54% | 40% | 49% | 34% | 47% | 30% | 57% | 47% | 48% | 56% |

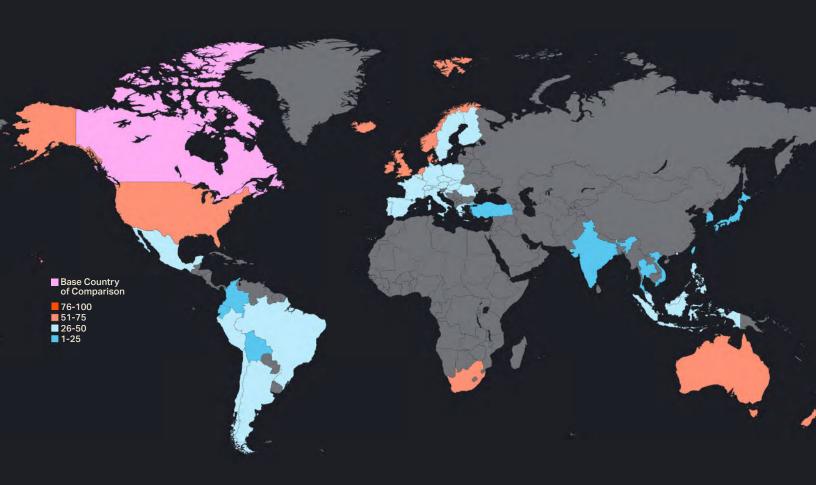


INTRODUCING THE LUMINATE SIMILARITY SCORE

A measure of streaming similarity to help identify the cross over between popular songs in one country and different countries around the world

Canada Similarity Scores

Australia & New Zealand Are Most Similar to Canada Streaming Market (Outside of the U.S.)



| United States Australia New Zealand Ireland United Kingdom Iceland Luxembourg Norway South Africa Denmark Netherlands Portugal | 75% 73% 69% 63% 61% 54% 52% 52% 51% 49% | Belgium Sweden Austria Slovakia Switzerland Finland Czech Republic Hungary Singapore Germany Greece Croatia | 49% 48% 47% 47% 45% 45% 45% 44% 41% 41% | Romania Philippines Poland Italy France Malaysia Spain Chile Hong Kong Argentina Brazil Peru | 39% 39% 39% 37% 35% 32% 31% 30% 27% 27% 26% | Indonesia Mexico Bolivia Ecuador Colombia Korea Taiwan Turkey Thailand Vietnam Japan India | 26% 26% 25% 25% 21% 21% 21% 21% 20% 16% |
|--|--|--|--|--|---|---|--|
|--|--|--|--|--|---|---|--|



CANADA 2022

Midyear Charts

Top Albums

Album Sales + TEA + On-Demand SEA*

| | Artist | Title | Total Album- Equivalent Consumption | Album Sales | Song Sales | On-Demand Audio Streams | On-Demand Video Streams |
|----|----------------|-----------------------------------|---|----------------|---------------|-------------------------------|-------------------------------|
| 1 | Soundtrack | Encanto | 108,000 | 9,000 | 27,000 | 113.9 million | 27.6 million |
| 2 | Ed Sheeran | = | 104,000 | 7,000 | 41,000 | 121.8 million | 8.3 million |
| 3 | Harry Styles | Harry's House | 103,000 | 20,000 | 18,000 | 103.5 million | 4.0 million |
| 4 | The Weeknd | Dawn FM | 94,000 | 10,000 | 13,000 | 106.3 million | 5.1 million |
| 5 | Morgan Wallen | Dangerous: The Double Album | 81,000 | 2,000 | 114,000 | 98.7 million | 5.6 million |
| 6 | Olivia Rodrigo | SOUR | 76,000 | 5,000 | 8,000 | 94.2 million | 4.7 million |
| 7 | Doja Cat | Planet Her | 74,000 | 2,000 | 10,000 | 93.0 million | 8.4 million |
| 8 | Drake | Certified Lover Boy | 71,000 | 100 | 2,000 | 93.5 million | 3.0 million |
| 9 | Justin Bieber | Justice | 68,000 | 2,000 | 12,000 | 84.9 million | 4.1 million |
| 10 | Adele | 30 | 62,000 | 15,000 | 16,000 | 59.1 million | 4.3 million |

Top Canadian Albums

Album Sales + TEA + On-Demand SEA*

| | Artist | Title | Total Album- Equivalent Consumption | Album Sales | Song Sales | On-Demand Audio Streams | On-Demand Video Streams |
|----|--------------------|-----------------------------------|---|----------------|---------------|-------------------------------|-------------------------------|
| 1 | The Weeknd | Dawn FM | 94,000 | 20,000 | 18,000 | 103.5 million | 4.0 million |
| 2 | Drake | Certified Lover Boy | 71,000 | 100 | 2,000 | 93.5 million | 3.0 million |
| 3 | Justin Bieber | Justice | 68,000 | 2,000 | 12,000 | 84.9 million | 4.1 million |
| 4 | The Weeknd | The Highlights | 54,000 | 2,000 | 7,000 | 67.3 million | 6.6 million |
| 5 | The Weeknd | After Hours | 53,000 | 2,000 | 9,000 | 64.9 million | 6.2 million |
| 6 | Drake | Honestly, Nevermind | 35,000 | 1,000 | 2,000 | 42.6 million | 1.2 million |
| 7 | Tate McRae | I Used to Think I Could Fly | 31,000 | 1,000 | 6,000 | 39.0 million | 2.0 million |
| 8 | Drake | Scorpion | 31,000 | 500 | 1,000 | 39.6 million | 1.7 million |
| 9 | The Tragically Hip | Yer Favourites | 31,000 | 1,000 | 6,000 | 37.6 million | 1.4 million |
| 10 | Drake | Views | 27,000 | 200 | 1,000 | 35.1 million | 0.6 million |

Top Albums

Total Sales

| | Artist | Title | Sales |
|----|-----------------------|------------------------|--------|
| 1 | Harry Styles | Harry's House | 20,000 |
| 2 | BTS | Proof | 16,000 |
| 3 | Adele | 30 | 15,000 |
| 4 | The Weeknd | Dawn FM | 10,000 |
| 5 | Michael Bublé | Higher | 9,000 |
| 6 | Soundtrack | Encanto | 9,000 |
| 7 | Red Hot Chili Peppers | Unlimited Love | 9,000 |
| 8 | Guylaine Tanguay | Ginette à Ma Façon | 8,000 |
| 9 | Taylor Swift | Red (Taylor's Version) | 8,000 |
| 10 | Jean-Michel Blais | Aubades | 7,000 |

Top Digital Album Sales

| | Artist | Title | Sales |
|----|-------------------|-------------------|-------|
| 1 | Soundtrack | Encanto | 7,000 |
| 2 | Harry Styles | Harry's House | 3,000 |
| 3 | The Weeknd | Dawn FM | 3,000 |
| 4 | Adele | 30 | 3,000 |
| 5 | Peter Jackson | 23 & A Half | 3,000 |
| 6 | Arcade Fire | We | 2,000 |
| 7 | Michael Bublé | Higher | 2,000 |
| 8 | Jean-Michel Blais | Aubades | 2,000 |
| 9 | Peter Jackson | Canadian Boy | 2,000 |
| 10 | Various Artists | Country Heat 2022 | 2,000 |

Top CD Album Sales

| | Artist | Title | Sales |
|----|-----------------------|--------------------|--------|
| 1 | BTS | Proof | 15,000 |
| 2 | Adele | 30 | 10,000 |
| 3 | Harry Styles | Harry's House | 8,000 |
| 4 | Guylaine Tanguay | Ginette à Ma Façon | 7,000 |
| 5 | Michael Bublé | Higher | 7,000 |
| 6 | The Weeknd | Dawn FM | 5,000 |
| 7 | 2Frères | Sous le Même Toît | 5,000 |
| 8 | Jean-Michel Blais | Aubades | 4,000 |
| 9 | Salebarbes | Gin à L'eau Salée | 4,000 |
| 10 | Red Hot Chili Peppers | Unlimited Love | 4,000 |

Top Vinyl Album Sales

| | Artist | Title | Sales |
|----|-----------------------|------------------------|-------|
| 1 | Harry Styles | Harry's House | 8,000 |
| 2 | Taylor Swift | Red (Taylor's Version) | 4,000 |
| 3 | Olivia Rodrigo | SOUR | 3,000 |
| 4 | Red Hot Chili Peppers | Unlimited Love | 3,000 |
| 5 | Alexisonfire | Otherness | 2,000 |
| 6 | Harry Styles | Fine Line | 2,000 |
| 7 | Nirvana | Nevermind | 2,000 |
| 8 | Adele | 30 | 2,000 |
| 9 | Arcade Fire | We | 2,000 |
| 10 | The Beatles | Abbey Road | 2,000 |

Top Digital Song Consumption Song Sales + On-Demand SES*

| | Artist | Song | Song Sales + SES On-Demand Streams | On-Demand Audio Streams | On-Demand Video Streams | Song Sales |
|----|-------------------------------------|--------------------------------|--|-------------------------------|-------------------------------|------------|
| 1 | Glass Animals | "Heat Waves" | 402,000 | 48.9 million | 12.0 million | 11,000 |
| 2 | Elton John & Dua Lipa | "Cold Heart" (PNAU Remix) | 340,000 | 39.7 million | 4.4 million | 27,000 |
| 3 | Harry Styles | "As It Was" | 337,000 | 39.7 million | 7.3 million | 14,000 |
| 4 | GAYLE | "abcdefu" | 304,000 | 35.1 million | 7.6 million | 21,000 |
| 5 | The Kid LAROI & Justin Bieber | "Stay" | 290,000 | 34.1 million | 11.6 million | 5,000 |
| 6 | Lil Nas X & Jack Harlow | "Industry Baby" | 286,000 | 29.0 million | 23.6 million | 4,000 |
| 7 | Ed Sheeran | "Shivers" | 283,000 | 34.5 million | 3.6 million | 16,000 |
| 8 | Imagine Dragons X JID | "Enemy" | 278,000 | 30.3 million | 17.5 million | 10,000 |
| 9 | Encanto Cast ¹ | "We Don't Talk About Bruno" | 275,000 | 26.8 million | 20.5 million | 10,000 |
| 10 | Jack Harlow | "First Class" | 255,000 | 31.3 million | 3.5 million | 6,000 |



Top Canada Digital Song ConsumptionSong Sales + On-Demand SES*

| | Artist | Song | Song Sales + SES On-Demand Streams | On-Demand Audio Streams | On-Demand Video Streams | Song Sales |
|----|--|---------------------------|--|-------------------------------|-------------------------------|------------|
| 1 | Justin Bieber | "Ghost" | 210,000 | 26.4 million | 2.4 million | 7,000 |
| 2 | The Weeknd | "Save Your Tears" | 189,000 | 23.4 million | 4.7 million | 4,000 |
| 3 | Lauren Spencer- Smith | "Fingers Crossed" | 165,000 | 20.5 million | 1.1 million | 9,000 |
| 4 | bbno\$ | "Edamame" | 158,000 | 19.0 million | 1.3 million | 10,000 |
| 5 | The Weeknd | "Blinding Lights" | 154,000 | 19.0 million | 3.0 million | 4,000 |
| 6 | Drake | "Knife Talk" | 142,000 | 18.6 million | 1.4 million | 1,000 |
| 7 | Tate McRae | "She's All I Wanna Be" | 136,000 | 17.4 million | 1.3 million | 4,000 |
| 8 | Ruth B. | "Dandelions" | 119,000 | 14.8 million | 5.0 million | 2,000 |
| 9 | Justin Bieber feat. Daniel Caesar & Giveon | "Peaches" | 115,000 | 14.2 million | 1.8 million | 2,000 |
| 10 | The Weeknd | "Sacrifice" | 110,000 | 13.8 million | 1.2 million | 2,000 |



Top Songs: On-Demand Streaming

Audio + Video

| | Artist | Song | Audio + Video Streams |
|----|-------------------------------|-----------------------------|-----------------------|
| 1 | Glass Animals | "Heat Waves" | 60.9 million |
| 2 | Lil Nas X & Jack Harlow | "Industry Baby" | 52.6 million |
| 3 | Imagine Dragons X JID | "Enemy" | 47.8 million |
| 4 | Encanto Cast ¹ | "We Don't Talk About Bruno" | 47.3 million |
| 5 | Harry Styles | "As It Was" | 47.0 million |
| 6 | The Kid LAROI & Justin Bieber | "Stay" | 45.7 million |
| 7 | Elton John & Dua Lipa | "Cold Heart" (PNAU Remix) | 44.0 million |
| 8 | GAYLE | "abcdefu" | 42.7 million |
| 9 | Ed Sheeran | "Shivers" | 38.1 million |
| 10 | Ed Sheeran | "Bad Habits" | 35.3 million |

Top Songs: On-Demand Streaming

Audio

| | Artist | Song | Audio Streams |
|----|-------------------------------|---------------------------|---------------|
| 1 | Glass Animals | "Heat Waves" | 48.9 million |
| 2 | Elton John & Dua Lipa | "Cold Heart" (PNAU Remix) | 39.7 million |
| 3 | Harry Styles | "As It Was" | 39.7 million |
| 4 | GAYLE | "abcdefu" | 35.1 million |
| 5 | Ed Sheeran | "Shivers" | 34.5 million |
| 6 | The Kid LAROI & Justin Bieber | "Stay" | 34.1 million |
| 7 | Ed Sheeran | "Bad Habits" | 31.6 million |
| 8 | Jack Harlow | "First Class" | 31.3 million |
| 9 | Imagine Dragons X JID | "Enemy" | 30.3 million |
| 10 | Lil Nas X & Jack Harlow | "Industry Baby" | 29.0 million |

Top Songs: On-Demand Streaming

Video

| | Artistw | Song | Video Streams |
|----|-------------------------------|-----------------------------|---------------|
| 1 | Lil Nas X & Jack Harlow | "Industry Baby" | 23.6 million |
| 2 | Encanto Cast ¹ | "We Don't Talk About Bruno" | 20.5 million |
| 3 | Coldplay | "Hymn For the Weekend" | 20.4 million |
| 4 | Imagine Dragons X JID | "Enemy" | 17.5 million |
| 5 | Witt Lowry feat. Ava Max | "Into Your Arms" | 14.4 million |
| 6 | Glass Animals | "Heat Waves" | 12.0 million |
| 7 | СКау | "Love Nwantiti (Ah Ah Ah)" | 11.9 million |
| 8 | The Kid LAROI & Justin Bieber | "Stay" | 11.6 million |
| 9 | Maneskin | "Beggin" | 11.0 million |
| 10 | Sia | "Unstoppable" | 10.6 million |

Top Digital Song Sales

| | Artist | Song | Sales |
|----|---------------------------------|---------------------------|--------|
| 1 | Elton John & Dua Lipa | "Cold Heart" (PNAU Remix) | 27,000 |
| 2 | GAYLE | "abcdefu" | 21,000 |
| 3 | Latto | "Big Energy" | 17,000 |
| 4 | Tiesto & Ava Max | "The Motto" | 16,000 |
| 5 | Ed Sheeran | "Shivers" | 16,000 |
| 6 | Camila Cabello feat. Ed Sheeran | "Bam Bam" | 15,000 |
| 7 | Harry Styles | "As It Was" | 14,000 |
| 8 | Lizzo | "About Damn Time" | 13,000 |
| 9 | Glass Animals | "Heat Waves" | 11,000 |
| 10 | Lady Gaga | "Hold My Hand" | 10,000 |

Top Radio Songs

Based on Plays

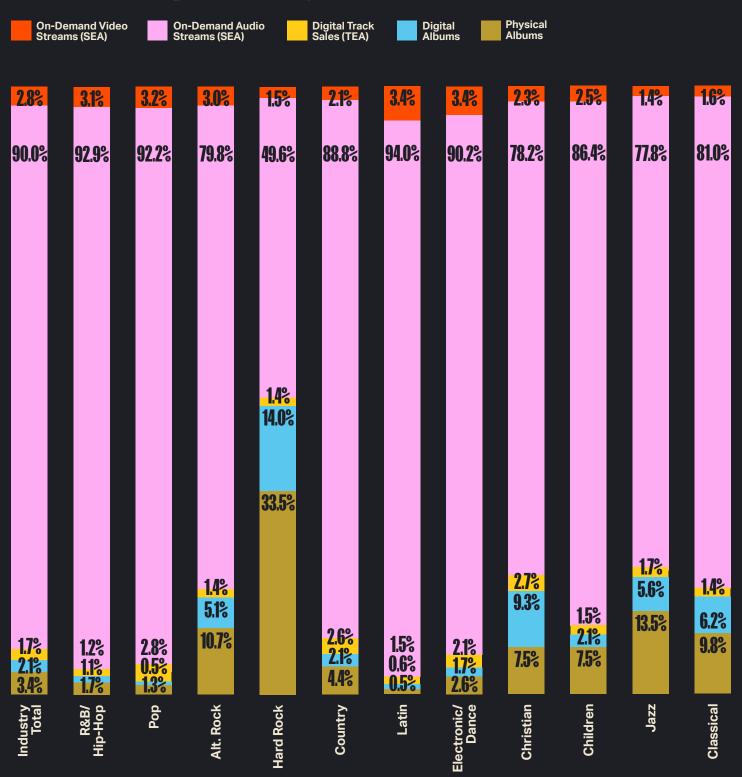
| | Artist | Song | Plays |
|----|-------------------------------|---------------------------|--------|
| 1 | Justin Bieber | "Ghost" | 77,000 |
| 2 | Elton John & Dua Lipa | "Cold Heart" (PNAU Remix) | 73,000 |
| 3 | Ed Sheeran | "Shivers" | 72,000 |
| 4 | Lil Nas X | "Thats What I Want" | 69,000 |
| 5 | The Kid LAROI & Justin Bieber | "Stay" | 62,000 |
| 6 | Ed Sheeran | "Bad Habits" | 55,000 |
| 7 | GAYLE | "abcdefu" | 52,000 |
| 8 | Latto | "Big Energy" | 47,000 |
| 9 | Adele | "Easy On Me" | 47,000 |
| 10 | The Weeknd | "Sacrifice" | 46,000 |

Share of Total Volume

By Format and Selected Top Genres

| | Genre | Albums + TEA + SEA On-Demand | On-Demand Audio Streams | On-Demand Video Streams | Total Album Sales | Physical Album Sales | Digital Album Sales | Digital Song Sales |
|----|------------------|------------------------------------|-------------------------------|-------------------------------|-------------------------|----------------------------|---------------------------|--------------------------|
| 1 | Рор | 31.1% | 31.9% | 40.50% | 9.9% | 11.7% | 7.0% | 39.3% |
| 2 | R&B/Hip-Hop | 12.9% | 13.3% | 13.20% | 6.7% | 6.6% | 6.7% | 9.0% |
| 3 | Alt. Rock | 7.3% | 6.4% | 7.00% | 20.6% | 22.5% | 17.7% | 6.0% |
| 4 | Country | 6.5% | 6.20% | 4.40% | 7.6% | 8.3% | 6.6% | 9.8% |
| 5 | Electronic/Dance | 3.7% | 3.7% | 4.20% | 2.90% | 2.8% | 3.1% | 4.6% |
| 6 | Hard Rock | 1.7% | 0.9% | 0.80% | 14.3% | 16.2% | 11.1% | 1.30% |
| 7 | Latin | 1.2% | 1.3% | 1.40% | 0.2% | 0.2% | 0.3% | 1.0% |
| 8 | Classical | 1.0% | 0.9% | 0.50% | 2.8% | 2.8% | 2.8% | 0.8% |
| 9 | Jazz | 0.7% | 0.6% | 0.30% | 2.40% | 2.70% | 1.90% | 0.7% |
| 10 | Children | 0.9% | 0.8% | 1.90% | 0.8% | 0.7% | 0.9% | 0.8% |
| 11 | Christian | 0.4% | 0.3% | 0.30% | 1.2% | 0.8% | 1.7% | 0.6% |

Share of Total Album-Equivalent Consumption by Format



About Luminate

Luminate is the preeminent entertainment data and insights company, unleashing access to the most essential, objective, and trustworthy information across music, film and television, with data compiled from hundreds of verified sources. Today, the company maintains its more than 30-year legacy of accurate storytelling by powering the iconic Billboard music charts, while also acting as the premiere database for the television and film industries. Working closely with record labels, artists, studios, production companies, networks, tech companies, and more, Luminate offers the most valued source of comprehensive, independent, and foundational entertainment data that drives industry forward. Operating independently, Luminate is owned through a joint venture between Penske Media Corporation and MRC.

For more information, visit: <u>luminatedata.com</u> For media inquiries, please contact <u>press@luminatedata.com</u>

